

Message Text

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17

ORIGIN AF-18

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SP-03

CIEP-02 LAB-06 SIL-01 OMB-01 AGR-20 NSC-07 SS-20

STR-08 CEA-02 /152 R

DRAFTED BY AF/E:RSMITH:SM X23040

APPROVED BY AF/E:WBCOOTE

COMMERCE:MMANLEY

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R 162158Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

UNCLAS STATE 102549

E.O. 11652: N/A

TAGS: BGEN, SU

SUBJECT: GUM ARABIC

1. GUM ARABIC IMPORTERS REMAIN CONCERNED ABOUT DEVELOPMENTS IN SUDANESE MARKET. BASED ON TELEPHONE CONVERSATION WITH GAC OFFICIAL THEY BELIEVE THAT ADDITIONAL QUANTITY OF GUM ARABIC WILL BE OFFERED FOR SALE IN THE NEAR FUTURE. THEY WOULD LIKE TO KNOW THE TOTAL QUANTITY OF ADDITIONAL GUM ARABIC THAT WILL BE OFFERED FOR SALE OUT OF THE CURRENT CROP, EXCLUDING TALHA. WOULD ALSO LIKE TO KNOW IF DECISION HAS BEEN MADE WHETHER SALE WILL BE ON BASIS OF FIXED PRICE OR CLOSED BIDS.

2. IMPORTERS HAVE BEEN CONDUCTING DETAILED STUDY OF GUM ARABIC MARKET IN US, FOCUSING ON PRICE END USERS WILLING TO PAY FOR GUM ARABIC. THEY ARE CONCERNED THAT END USERS MAY SWITCH TO SUBSTITUTES IF PRICE BECOMES TOO HIGH. MR. LAUER OF STEIN-HALL WOULD LIKE TO MEET WITH GAC ON RESULTS OF THIS STUDY EARLY IN JUNE, IF NEW GUM ARABIC

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OFFERING CAN BE DELAYED UNTIL THEN. PLEASE ADVISE.

RUSH

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NNN

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Disposition History: n/a
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